



Are you concerned about recent events in the office products software industry?

Do you feel that you are losing control over the cost of the most important selling tool in your business?

Would you feel more comfortable dealing with a mature software provider with a long-standing reputation for providing solutions for the Office Products Industry?

SSI is an option you should consider.

At SSI our key focus is:

- concern for the client
- stable pricing
- consistent quality support
- a superior product

SSI has been providing premier distribution software to the Canadian Office Products Industry for over 20 years. Owned and staffed by office products professionals (previous dealer, manufacturer rep, users) SSI is the preferred vendor of Canada's leading buying groups.

Whether you are a stocking dealer, stockless, retail, commercial, or all of the above, the SSI system more than stacks up to what has been available to you in the US.

We are currently demonstrating our system to dealers throughout the US.

**For more information, or to arrange a demo, contact
John Evans: 1 905 727-0357
Or visit our web site www.ssiinc.ca**

SSi DISTRIBUTION SYSTEM

A complete set of integrated modules.

POS, with high end scanning (Office Depot level)
 Order entry system with integration to SSIWeb
 on-line catalogue system
 Integrated communications to SP Richards,
 United Stationers & Synnex
 Purchase order system
 Quotation system
 Inventory management with integration
 to Wholesaler & vendor Catalogues

Serialized inventory management with integration
 to Contracts & Service Billing
 Bill of material
 Customer Relationship Management with
 integration to GoldMine
 Sales analysis with integration to Acsellerate Data Mining
 Accounts receivable
 Accounts payable
 Canadian & US payroll

AUTOQUICKBUY

The automated order entry, product purchasing process
 includes:

Sales order lines automatically backordered
 Purchase orders auto-generated and transmitted
 to wholesaler through EDI

Acknowledgments from wholesaler auto-received
 Purchase order lines auto-received
 Sales order lines auto-shipped
 Pick slips/invoices auto-printed
 Buyer manages exceptions only

SSIWEB

SSI's fully integrated E-Commerce order entry system is state
 of the art. Competitive with the Staples & Office Depot, it
 features

- Web Content and item categorization options from SPR,
 United, Buying Group, Dealer Unique or any combination.
- Real Time Inventory option, show quantities or a dealer
 defined "caption" such as, stock, next day, special order etc.
- Pricing options include list, net, contract, flyer, best price,
 cost plus and more

- Featured Products - control your own advertising on your
 web page
- Customer Options:
 - Multiple approval levels
 - Multiple ship-to's
 - Multiple cost centers
 - Access to open orders and invoice history
 - Favorites with user defined grouping
 (admin, copier supplies, mailroom, etc)

SQL DATA BASE

Data mining with MS tools

Full array of instant inquiries including:

Sales analysis comparing current month by day
 to same month last year
 Sales analysis comparing current year by month
 to last year & budget
 Full drill down of sales analysis to invoice / item level
 Back Order and instant margin control

Customer aging

Customer analysis by sales, profit, margin,
 MTD & YTD & more

Stock decision inquiry screen

All information needed to make buying decision
 All information needed to reset min/max/vendor etc
 And more

○ SERVICE & CONTRACTS ○

JOBTRAK is a work order and customer service contract management system focused on the equipment servicing industry implemented in industry groups such as:

- Photocopier sales and service
- Computer hardware, software & services
- Office equipment
- Communications, telephone/PABX and cabling systems

Fully integrated with the distribution system JOBTRAK manages, in real-time, all aspects of the copier sales and service business including serialized inventory, meter billing, Web access, mobile PDA's, customer interaction, service staff work assignment and other resources such as parts and service vehicles.

○ WHOLESALE - VENDOR CATALOGUES ○

- The Vendor Catalogue system allows the user to maintain a vendor's inventory file separate from stock inventory. The "Catalogue" can be accessed from Sales Orders, Quotes and Purchase Orders, simultaneous with the stock inventory.

This allows purchasing and sales to access a vendor's vast number of items without having to add them to stock. Prices and costs in Vendor Catalogue can be easily updated.

○ PALM PILOT, DATA COLLECTORS & SYMBOL REMOTE TERMINALS ○

- For counting inventory, remote sales & purchase order entry, remote PO receiving & miscellaneous inventory file maintenance.

○ CONSULTING ○

- Personalized programs to help you get a handle on inventory, margins, receivables etc delivered by highly experienced staff.

○ TRAINING ○

- Web based sessions
- On-site go-live
- PowerPoint training tools
- Web based manuals & procedure documents
- Personalized programs